

Shoppes at Wyomissing
762 Woodland Rd
Reading, PA
484.577.4944

MENCHEY MUSIC SERVICE

*M&R is Maintenance and Replacement coverage. With this teacher recommended coverage, we cover all routine instrument maintenance, replacement coverage should the instrument be stolen or irreparable, and loaner instruments while your instrument is in our service department.
With our band instrument program, you will be renting using a consumer rent to own agreement with no obligation to buy. Monthly payments offer the initial starter period are the same and vary between \$28-\$62 per month for no more than 36 months. Depending on the instrument being rented, the total cost of rental averages between \$100-\$900. All payments must be made prior to acquiring ownership of the instrument.

Like new grade instruments offer slightly lower monthly payments. 100% of your monthly payments apply toward purchase of the instrument you're renting. We offer a 20% early payoff or cash price discount. All prices before tax.

\$39.99	\$33.99	\$53.99	\$47.99	\$67.99	\$60.99
\$5.99	\$5.99	\$5.99	\$5.99	\$5.99	\$5.99
\$34.00	\$28.00	\$48.00	\$42.00	\$62.00	\$55.00
New	Like New	New	Like New	New	Like New

After Starter Period
Monthly Rate
Monthly M&R*

\$43.98	\$79.98	\$89.98
\$3.99	\$6.99	\$7.99
\$33.99	\$79.99	\$89.99
Fife, Clarinet, Trumpet, Trombone, Drum Kit, Bell Kit	Alto Sax, Oboe & Bass Clarinet	French Horn, Tenor Sax, Baritone

Starter Period Rates
4 Month Starter Period Rate
4 Month Starter Period M&R*
Total for 4 Month Starter Period

Band Instruments

2016 rental rates

menchey
music service, inc.
Menchey Means Music. 1936



1-888-MENCHEY
MencheyMusic.com

musical instrument rentals

instrument packages
tailored to your child's school music program

- * Rental purchase with return option
- * New & like-new pricing options
- * Maintenance & replacement protection available
- * Instrument switching and trade up program
- * Regular Pickup and Delivery to most schools - check with your teacher
- * Our team works with your child's teacher to select the preferred instruments for his or her program

Rates starting at
\$33.99*

For 4 month starter period
(\$8.50 per month)

Starter Period rates effective until
November 15, 2015

*see back for details



WILSON SCHOOL DISTRICT ELEMENTARY BAND MUSIC PROGRAM
SEPTEMBER 2016

Dear Parent/Guardian:

The Wilson Elementary Music Department is excited to meet our new beginning band students. During an assembly held this week, Wilson students were shown a demonstration of the band instruments. Your child will now have the opportunity to choose his/her favorite instrument. No instrument is too difficult to learn, and all have an important place in music. If you have a concern, please call the elementary band teacher to discuss your child's instrument choice(s).

A brief but important **Parent/Guardian meeting** will be held in the **Wilson West Middle School Auditorium on Monday, September 12 at 6:30pm**. At this meeting the Wilson Music Department will explain the school program and expectations for your child. **Menchey Music** will provide you with the information regarding the instrument package you will lease/rent/purchase for your child, the instrument, and the procedure for "filling out" their contract if you were unable to order on-line or at the store. (To West MS - travel 422 W. to Green Valley Rd (at Sheetz), turn right, continue straight then left to 450 Faust Rd.)

The beginner lessons will start the week of September 13. **Please return the form below to your child's band teacher by Friday, 9/9** so that your child's instrument can be ordered for the Monday night meeting and scheduled for lessons. We highly recommend reserving your rental on-line at www.mencheymusic.com by noon on Friday, Sept. 9.

Students who plan to use their own instrument must have the instrument approved by their music teacher by Friday, September 9. It is vital that your child begin his/her music training with an instrument that is functioning properly. Just as the computer of ten or more years ago is now inadequate, a dirty, broken or poor quality instrument can be a hindrance to a student's progress.

Instrument rentals from Menchey Music will be available on a "Trial Basis." The cost of the 4 month plan will be \$33.99 + tax for all group A instruments and \$69.99 + tax for all group B instruments. The Maintenance & Replacement packages are also recommended so that the instrument is covered during the rental period. **After the 4 month trial period, instruments may continue to be rented or purchased at any time.**

Group C and D instruments are available through the school on a limited basis, or may be leased. It is essential for a well-balanced band to have performers on the French Horn, Baritone Horn and Tuba. Due to the cost of purchasing the larger instruments, the Wilson School District provides a limited number of Group C and D instruments for students to use. Also, if you have a special financial situation, please contact the band teacher and ask if any school-owned Group A or B instruments are available. We hope to provide the opportunity for all students to participate in the music program at Wilson. Students who choose to play a school-owned instrument will receive the instrument at the first scheduled lesson.

To ensure fast delivery and processing, please sign-up on-line at: www.mencheymusic.com by noon on Friday, Sept. 9. On-line orders will be issued first after the brief meeting on 9/12.

(A credit card is required to process the rental agreement and your child's elementary school will be listed on the site)

Any questions about the rental program, please call Menchey Music at 888-636-2439.

We look forward to an exciting year working with your child.

Sincerely,

Donnasue Thompson
thodon@wilsonsd.org
Cornwall Terrace
Whitfield

William Nelson
nelwil@wilsonsd.org
Spring Ridge
Green Valley

Jerry Laboranti
labjer@wilsonsd.org
Shiloh Hills

-----Cut here-----**Please print and return the form below to your child's band teacher by Friday, September 9----**

WILSON BEGINNER BAND SIGN-UP FORM - FALL 2016

Student's name _____ School _____ Grade _____

Homeroom-Teacher _____ Phone # _____ Email Address _____

Please circle the instrument your child would like to play:

Group A: Flute Clarinet Trumpet Trombone Snare Drum Bells Group B: Oboe Alto Saxophone

Group C: French Horn (school owned) Baritone Horn (school owned) Group D: Tuba (school owned)

Please choose one option below:

_____ I will order the rental instrument on-line at www.mencheymusic.com by noon on Friday, 9/9.

_____ I will visit the Wyomissing Menchey Store to sign the contract to rent the instrument by 9/9.

_____ I already have an instrument and will have our child's band teacher inspect it by 9/9.

_____ I will wait until Monday night, 9/12 to complete the contract at the meeting and will come prepared with a credit card, photo ID, and a pen.

_____ I would like to reserve a school-owned Group C or D instrument for my child (received at 1st lesson).

_____ I would like to request use of a school-owned Group A or B instrument due to a financial situation.

Meeting Attendance:

_____ I **will** attend the parent meeting at West MS on **Monday, Sept. 12** and pick up the rental instrument.

_____ I **will not** be able to attend the parent meeting on Monday, Sept. 12 but I will contact Menchey Music (888-636-2439) to make sure the instrument will be delivered to school before the 1st lesson.

Parent/Guardian Name (print) _____ Signature _____